

1. **Fund name:** FORTIS L FUND STRATEGY BALANCED SRI EUROPE
2. **Fund company:** Fortis Investments Germany
3. **Custodian bank:** Fortis Banque Luxembourg S.A.
4. **Fund managers: (surname, first name; phone; e-mail) :**

DENGLER Heike  
+49 69 70 79 98 23  
Heike.dengler@fortisinvestments.com

ARMER Stewart  
+49 69 70 79 98 40  
stewart.armer@fortisinvestments.com

DE LARA CAMPOS Paulo  
+49 69 70 79 98 45  
Paulo.campos@fortisinvestments.com

5. **Currency:**

ShareCategory	CurrencyType	Currency
Classic	Main Valuation Currency	EUR
	Other currencies	USD
I	Main Valuation Currency	EUR
	Other currencies	USD
P	Main Valuation Currency	EUR
	Other currencies	USD

6. **Initial public offering:** = First NAV

FundDescription	CompartmentDescription	ShareCategoryDescription	ShareClasses	ISIN	MarketDate	Currency	NAV
FORTIS L FUND	Strategy Balanced SRI Europe	(Classic)	C	LU0087046354	03/06/1998	LUF	9998
FORTIS L FUND	Strategy Balanced SRI Europe	(Classic)	D	LU0087046784	03/06/1998	LUF	9998

7. **Type of fund: equity, bond, fund of funds, balanced fund or super fund; please specify any others**

Balanced fund.

**8. Questions concerning all unit classes of the fund:**

**8.1. WKN / ISIN:**

Codification System	general	Capitalized	Distributed
Compartment 1120 = [ACTIVE]			
Cheops Fund/Comp.	336		
NoInD	6135		
GIPS	FM-LU0087046354		
Decalog Portfolio	IGBALEURO		
Bisam Mandate	IGLALEURO		
Comp Accronym (FLS)	STRY-BLCD-SRI-EUPE		
Share Cat : Classic 1399 = [ACTIVE]			
Wkn		502422	645129
ISIN		LU0087046354	LU0087046784
Share Cat : I 4715 = [ACTIVE]			
Wkn		662493	
ISIN		LU0159093821	
Share Cat : P 4716 = [INACTIVE]			
Wkn		662494	
ISIN		LU0159094126	

**8.2. Type (distributing / reinvesting)**

ShareCategory
Classic
I
P

**8.3. Front-end load (in %) = entry fee**

	Entry
Classic	5%
I	5%
P	2%

**8.4. Management fee (in %)**

	Management fee
Classic	1,50%
I	0,50%
P	1,50%

### 8.5. Total Expense Ratio (TER); the TER reflects the annual costs of the fund)

Product Type	YEAR ( UP TO )	%
Share Classic	31 / DEC / 2007	1,88

Portfolio Turnover Rate (PTR); **Portfolio Turnover Rate (PTR); 40% - 50% p.a.**

### 8.6. Minimum investment? No

1 share

8.7. Savings plan available (minimum investment)? Yes, no minimum

8.8. Capital-building schemes available? Yes

### 9. Fund volume (as at early [1/1], mid [30/6] and late [31/12] 2008r)

	01/01/08	30/06/08	31/12/08
<b>Classic</b>	278889.448	255404.671	231389.004

10. Development in percentage terms since inception on: [Please see for the Performance since inception the attached sheets.](#)

11. Price as at 1/1/2008: see below

12. Price as at 1/1/2009: see below

ISIN Code	Brand Fund - Brand Compartment	Share Category	Share Class	Market Rates Date	Order date	Type Currency	Currency	NAV
LU0087046354	FORTIS L FUND - Strategy Balanced SRI Europe	(Classic)	CAP	02/01/2009	02/01/2009	Official Currency	EUR	246.65
LU0087046354	FORTIS L FUND - Strategy Balanced SRI Europe	(Classic)	CAP	02/01/2008	02/01/2008	Official Currency	EUR	315.16
LU0087046784	FORTIS L FUND - Strategy Balanced SRI Europe	(Classic)	DIS	02/01/2009	02/01/2009	Official Currency	EUR	178.38
LU0087046784	FORTIS L FUND - Strategy Balanced SRI Europe	(Classic)	DIS	02/01/2008	02/01/2008	Official Currency	EUR	236.79

### 13. Sharpe ratio 2008:

Classic: -1.80

### 14. Sharpe ratio since the beginning of 2009 until [please enter date]:

	36 weeks	52 weeks	24 months
<b>Classic</b>	-1.30	-1.69	-1.94

15. Inflow of funds 1/1/2008 – 31/12/2008: (fresh inflow of funds only) n.a.

16. Inflow of funds in 2009: 1/1 – 27.02/2009 n.a.

17. 10 largest holdings as at 27-02.09. If possible, please provide details covering the entire portfolio. We only publish the ten largest holdings. You are welcome to provide us with information about the entire portfolio.

### Main holdings bonds



## Main holdings equities



18. Sector allocation as at 27.02.09 (in %): M.

NA

19. Country allocation 1/1 27.02.09 (in %):

NA

20. Does the fund have a regional investment focus (e.g. Europe, Asia or global)?

21. Investment strategy: (up to 1,500 characters)

## Investment strategy

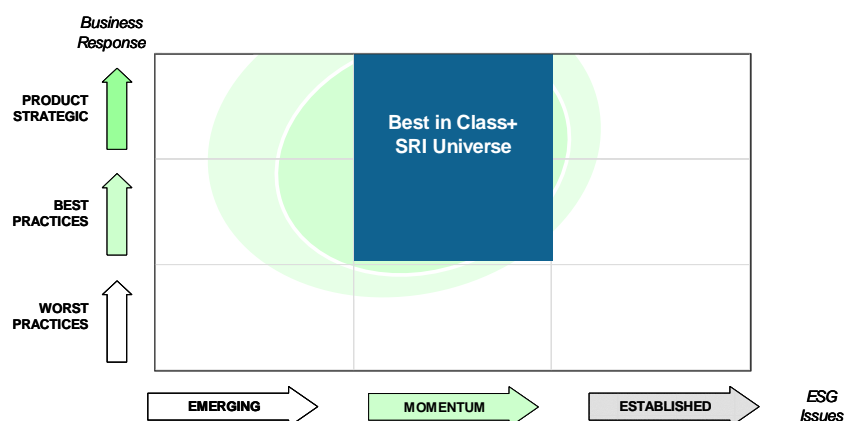
This compartment invests in European bonds and equities. It may, as opportunity presents and on an ancillary basis, invest in other financial instruments. The issuers are judged on the basis of specific criteria in regard to environmental and social behaviour and corporate governance, using a research process and methodology validated by an independent international committee of experts (the 'Sustainable and Responsible Investment (SRI) Advisory Committee'). The SRI Advisory Committee will make a report at least once per year on the SRI process in terms of robustness, pertinence and integrity. In general, it invests to an equal extent in low-risk bond-type investments and in equities.

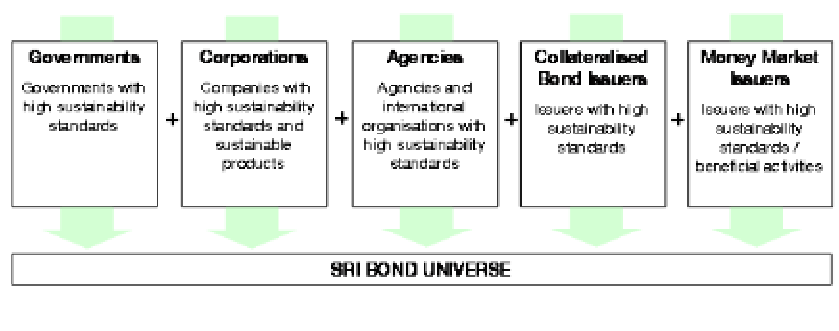
22. Investment criteria (ecological, economic and social), including

The fund observes environmental, social and governance criteria.

22.1. negative criteria (reasons to exclude a company; please be as precise as possible)

The fund excludes worst business practices. In addition, all SRI funds comply with negative criteria.





Moreover, Fortis Investments enforces a human rights and weapons policy for all of its SRI products.

### Human Rights

Fortis Investments' approach to human rights is based on the UN Universal Declaration of Human Rights and the ILO Declaration on Fundamental Principles and Rights at Work.

Violations of human rights include corporate activities in which a threat to the health or lives of employees, customers or the wider population is consciously accepted; slavery, child labour, or violations of internationally recognised labour rights. This includes also commissioning or active support of such violations.

Fortis Investments takes into account violations at both the company level and the supplier / subcontractor level. Special attention is paid to those industry sectors that are exposed to higher human rights risks due to the locations in which they typically operate and the nature of their business activities.

Companies will be excluded from the SRI investment universe if there are credible reports of human rights violations and inadequate management and governance structures to prevent such violations.

### Weapons

Weapons are defined as a tool, instrument or system designed to kill, destroy or wound. Companies will be excluded from SRI investment universe if they are involved in production, retail or distribution of weapons including:

Weapons outlawed by the Rome Statute of the International Criminal Court - e.g. nuclear, biological or chemical weapons, cluster bombs, land mines, weapons with depleted uranium and missiles (from 0% of turnover excluded).

Weapons systems and other armaments - e.g. rifles, guns, bombs, missiles, tanks, fighter jets, radar installations and military transport vehicles (excluded if turnover greater than 5%).

#### 22.2. positive criteria (reasons for a particularly positive assessment of companies)

The Fortis Sustainability Radar analyses key social and environmental trends in society and identifies related investment risks and opportunities.

It is the core process for clarifying weightings for different ESG issues and prioritising different Sustainability thematic strategies.

This process is reviewed and validated on an annual basis by an independent International SRI Advisory Committee (see [http://www.sri.fortis.com/sri\\_sust\\_network\\_iac.asp](http://www.sri.fortis.com/sri_sust_network_iac.asp))

#### 22.3. How do you ensure compliance with the investment criteria?.

ESG criteria are monitored on an ongoing basis.

The SRI process is reviewed and validated on an annual basis by an independent International SRI Advisory Committee (see [http://www.sri.fortis.com/sri\\_sust\\_network\\_iac.asp](http://www.sri.fortis.com/sri_sust_network_iac.asp))

23. Do you prepare your own ratings? (If not, please go to Question 24.)

23.1. What does the sustainability research examine?

The SRI team analyses different ESG issues in order to establish to what extent they represent an investment opportunity within the relevant industry sector. Each issue is analysed from two dimensions:

- Phase Score: in which phase is the issue positioned on the Sustainability Radar? The SRI team uses eight Sustainability Radar Indicators in its assessment.
- Materiality Score: how relevant is the issue for the industry sector? For this assessment the SRI team uses data from data providers and its own research for environmental, social and governance issues. The most material issues are overweighted.
- The two weightings are then combined into the ESG Issue Weighting.
- ESG Issue Weighting: this is made up of the average of the Phase and Materiality Score (ranging from 1 to 3). A high weighting indicates that this ESG issue represents a high level of investment risk & opportunity for this industry sector.

In addition, the following represents our criteria for analysis of governments:



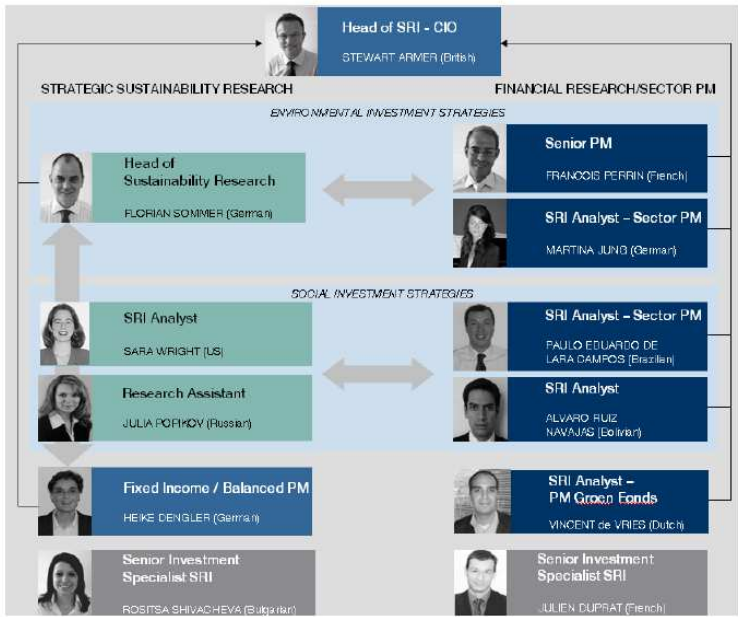
23.2. How is the research carried out (by phone, questionnaire, visits on site)?

All three, however all companies invested in are visited by our research analysts.

23.3. How many staff are employed in your (sustainability) research department?

# SRI Investment Team

## Focused, Experienced, Accountable



- 12 sustainable investment experts, from 9 different countries, with 117 years professional experience and fluent in 10 languages
- Truly integrated team combining both sustainability and investment expertise
- Autonomous investment centre based in Frankfurt

Our team is made up of 12 sustainable investment experts from 9 different countries, with 117 years of professional experience and fluent in 10 languages. Our truly integrated team combines both sustainability and investment expertise. The autonomous investment centre is based in Frankfurt.

24. If you do not perform your own sustainability research, do you use an external service provider for this purpose?

yes

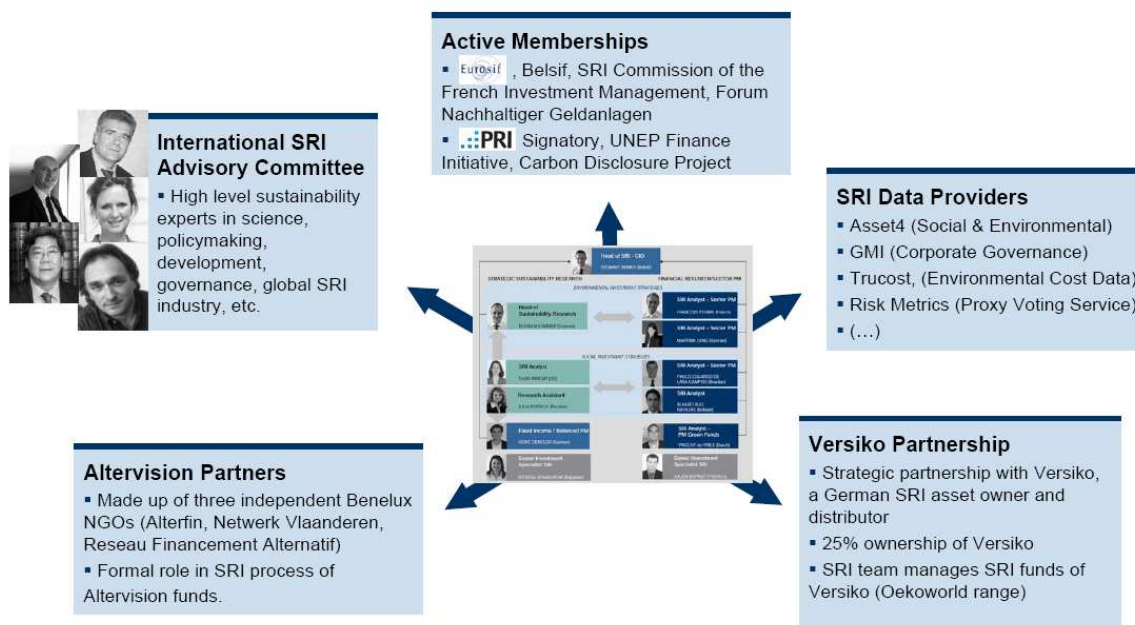
24.1. Name of external sustainability agency? Other options?)

**SRI Data Providers**

- Asset4 (Social & Environmental)
- GMI (Corporate Governance)
- Trucost, (Environmental Cost Data)
- Risk Metrics (Proxy Voting Service)
- (...)

25. How often do you perform sustainability research? Daily

## Global Sustainability Partnerships



26. Is there an investment committee that also examines sustainability?

26.1. Who are the members of this committee and how are they selected?

26.2. How is the investment committee integrated into the investment process?

The SRI process is reviewed and validated annually by an independent SRI Committee which is made up of five international experts in key areas of sustainability. The role of the SRI Advisory Committee is:

- To advise upon the SRI framework and the relative importance given to specific social, environmental and governance factors within this framework;
- To validate, or otherwise, the robustness, appropriateness and integrity of the SRI framework and research methodology for the SRI products at Fortis Investments that fall within its scope.
- To provide a forum for debate and to advise the SRI team on trends in the corporate responsibility and wider sustainable development agenda relevant to the SRI funds.

Further detailed information on the committee and annual validation statement can be accessed at: [http://www.sri.fortis.com/sri\\_sust\\_network\\_iac.asp](http://www.sri.fortis.com/sri_sust_network_iac.asp)

**26.3.** How often does the committee examine the fund's investment practice

Quarterly, statement issued annually.

## International SRI Advisory Committee

- High level sustainability experts with different areas of focus: science, policymaking, development, governance, global SRI industry, etc.
- Provides strategic advice on existing and emerging sustainability themes.
- Validates the robustness and integrity of the core SRI process.



**Prof. Karl-Henrik Robert** (Chairman)  
Founder of The Natural Step  
Leading Scientist on Sustainability System Theory  
Sweden

**Raymond Van Ermen**  
Director of European Partners for the Environment,  
EU Environmental Policy Expert  
Belgium

**Dr. Maritta Koch-Weser**  
CEO, Global Exchange for Social Investment  
Former Head of Social Policy of the World Bank,  
Germany

**Cyril Lin**  
Managing Director of IFG Development Initiatives,  
Corporate Governance Expert for Asian countries  
China

**Robert Rubinstein**  
Founder and Managing Director, TBLI Group  
SRI Industry Expert; runs the leading SRI industry  
conference (TBLI) in Europe and Asia  
US

The SRI Advisory committee consists of high level sustainability experts with different areas of focus like science, policymaking, development, governance, global SRI industry. It provides strategic advice on existing and emerging sustainability themes. In addition, it validates the robustness and integrity of the core Sri process.

**27.** Do you publish any infringements against investment criteria by the companies in which the fund invests?

no

**28.** Where do you publish this information?

**29.** What happens in the case of sudden events or insights (example: Telecom scandal)?

The SRI team is monitoring the ESG performance of all companies in the SRI universe on an ongoing basis using data from different ESG rating agencies. This is the general way for identifying ESG improvements of companies. On more specific engagement cases, the SRI team reviews progress towards agreed targets or milestones on a regular basis.

**30.** How flexibly can the fund respond in times of crisis?

Daily NAV, full flexibility.

**31.** Are hedging strategies possible?

yes

**32.** To what extent can the cash quota be raised?

10%

**33.** In what type of assets can the fund invest? Please limit yourself to 1,500 characters for Questions 30-33)

Equity, fixed income, cash, real esate, convertible bonds, OTC derivatives for investment purposes.

**34.** How do you as a (fund) company support environmental protection in-house?

- **Minimise business travel:**

- o Halo rooms have been installed in Brussels, London, Amsterdam, Hong-Kong and will be installed in Boston and Paris very soon. These very high-tech videoconference rooms allow to organize face to face meetings of a similar quality as physical meeting.

- Traveling by train between Brussels, Paris and London needs to be done by train and not by plane.
- **Paper prints:**
  - only FSC-paper
  - double prints foreseen on all printers
  - only color prints for client meetings
  - company documents that are not printable anymore
- **Green car policy:**
  - people having a company car can get a higher budget the lower the GHG
- **Water:**
  - no bottles of water in meeting rooms but only filtered water
  - no plastic water containers anymore
- **No plastic cups** anymore for coffee and water but cups and glasses for everybody
- **Environmental awards** for best ideas within the company
- **Green energy in all offices**
- **Nomination of an environmental manager (as of 01/09/08)**

#### **KPIs:**

- Minimize business travel
- Minimize commuting impact and start up home working
- Eco-efficient energy management
- Paper and waste reduction and recycling
- Greening procurement and facility management
- Create the right culture and behavior to improve environmental performance
- A healthy spirit in a healthy body
- Guidelines developed for all corporate buildings in terms of minimum environmental requirements – e.g. the London office moved in March 2009 to one of the greenest buildings in London (Breeam excellence)

**35.** What measures have you taken so far to exert your influence as an investor in the area of sustainability (e.g. do you address sustainability at general meetings)?

Fortis Investments employs dialogue and voting as two principal methods of engagement. The SRI team liaises with companies on a regular basis in relation to ESG issues. The key focus of this dialogue is to address material ESG issues that require attention either in terms of policy commitment, management structure, disclosure, or actual performance. ESG disclosure requirements are integrated in the proxy voting policy of Fortis Investments and the SRI team votes regularly against those companies that do not meet them.

Proxy Voting principles are put into practice when we exercise voting rights at shareholder meetings. Voting rights belong to our investment funds and our institutional clients. In general, we propose to our clients that we manage the proxy voting process on their behalf, and so safeguard their shareholder interests. Our proxy voting policy can be downloaded below.

We maintain a close dialogue with the management of the companies in which we invest. This allows us to understand how their management adheres to corporate governance rules and best practices.

<http://www.investments.fortis.com/DE/about/governance.page?type=user2&lang=eng&>

**36.** In your opinion, what options are available to exercise pressure on companies via your invested capital to encourage them to operate in a more sustainable manner?

<http://www.investments.fortis.com/DE/about/governance.page?type=user2&lang=eng&>

**35.** Please state three reasons why investors should invest in your fund rather than in a competitor product:

The strength of our FLF Strategy Balanced SRI Europe lies in the following:

- Active asset allocation

- Bottom-up selection of European sustainability leaders and innovators
- Diversified, risk-controlled approach in portfolio construction
- A robust, transparent, high integrity process which aims to meet both financial and ethical investor needs
- The investment process and research methodology are validated by an independent SRI committee of internationally recognised ESG experts

*Thank you for taking the time to answer these questions.*